



January 5, 1983

P.O. Box 3575
Akron, Ohio 44310
Phone: (216) 929-2847

Lone Star Cement
3801 East Marginal Way
Seattle, WA 98134

Subject: Report Card
RE: Reclaiming

Attention: Paul Burton

Gentlemen:

We appreciated the opportunity of serving your plant requirements (See Reference above).

If we did our job right, then we should both be happy - and we have helped each other.

We think we're the best in our field.

How do you feel about that?


Consider these points:

1. Safety around energized equipment.
2. Your first impression was:
 - (a) These guys can get the job done right the first time.
 - (b) Oh-oh! I'd better watch these guys.
 - (c) I've had it with these guys.
3. For value received:
 - (a) Plus side
 - (b) Break even
 - (c) Negative

We like compliments - BUT - we're the leader in our field because we react positively to CONSTRUCTIVE CRITICISM - it helps us get better.

Looking forward to your honest reply.

Very truly yours,


Stanley D. Myers
President



SDM/amd

Enclosure

AGC2F000177